

**Regional Training College, NABARD, Bolpur**  
**Calendar of Training Programmes For the Year 2006-07**

Sl.No.	Name of the programmes	Institutions	Target Groups	April 2006	May 2006	Jun-06	Jul-06	Aug. 2006	Sept. 2006	Oct. 2006	Nov. 2006	Dec. 2006	Jan. 2007	Feb. 2007	Fees
1	Financing Small & Micro Enterprises under RNFS	All Banks	Officers	-	22-26	19-23	24-28	21-25	15-Nov	16-20	13-17	15-Nov	12-Aug	19-23	S*/P*
2	Profit Planning & Business Development of Cooperative Banks	Coops.	Officers	-	-	-	-	11-Jul	-	13-Sep	-	-	-	-	P
3	Project Appraisal	All Banks	Officers	-	12-Aug	-	-	28 Aug-02 Sept	-	-	-	8-Apr	-	9-May	P
4	Branch as a Profit Centre	All Banks	Officers	-	15-19	-	-	-	-	-	-	-	-	-	P
5	Change Management	Coops.	Officers	-	-	-	-	-	18-20	-	-	-	-	-	S
6	Induction Programme for Coop.	Coops.	Officers	-	-	9-May	-	-	-	-	-	-	-	-	P
7	Balance-sheet & Asset Liability Management	RRBs & Coop.	Officers	-	-	16-Dec	-	-	-	-	-	-	15-19	-	S
8	High Value Advances	All Banks	Officers	-	-	-	17-21	-	-	30 Oct- 03 Nov	-	-	-	-	P
9	Computer Skills for	Coops	Officers	-	-	-	-	-	8-Apr	-	27 Nov-01Dec.	-	-	-	P

10	Customer Relationship Management and Marketing of Banks products	All Banks	Officers	-	-	-	14-Oct	-	-	-	20-24	-	-	-	P
11	Basic Computer Skills	RRBs	Officers	-	-	-	7-Mar	-	-	-	-	-	-	16-Dec	P
12	NPA & Recovery	All Banks	Officers	-	-	-	31 July- 02Aug.	-	-	-	-	-	5-Mar	-	P
13	Change Management & Personal Effectiveness	All Banks	Officers	-	-	26-30	-	-	-	-	-	18-22	-	-	P
14	Bank Specific Programme for ARDBs	ARDBs	Officers	-	-	-	-	-	-	-	10-Jun	-	29 Jan-02 Feb	-	P

participants to be deputed etc. It ranges between Rs 1500 to Rs7000.00 per participant.

**New Programmes designed during the year :**

- Induction Programme for Cooperatives
  - Change Management for Directors/ CEOs of Cooperatives
- Computer Skills for Cooperatives

Customer Relationship Management and Marketing of Banks' products