

Department of Information Technology

Bid - EoI No. 507 dated 15 March 2023

Expression of Interest (EoI) for setting up of new Data Center, DR Site and Near DR Site on Colocation model/Dedicated Hosting/Infrastructure as a Service (IaaS) (Private/Sovereign) model-Replies to Pre EoI Queries

S.No	Bid Document	Clause	Details	Queries	Remarks
1	Eligibility Criteria	Point 2 in table under clause 5.1.1, Point 2 in table under Clause 6.3 Annexure- III	The respondent should have minimum three years of experience of providing DC/ DR and NDR colocation services/dedicated hosting services/IaaS in India for atleast 5 different entities as on 31.03.2022.	Duplication of point 7	Kindly refer to Sr. No. 3 and 4 of the corrigendum
2	Eligibility Criteria	Point 3 in table under clause 5.1.1, Point 3 in table under Clause 6.3 Annexure- III	The respondent should have a minimum average annual turnover of at least Rs.100 crore during last three (3) financial years i.e., FY 2019-20, FY 2020-21 & FY 2021-22.	The respondent (Group Company / Joint Venturer / Subsidiary / Associate Company) should have a minimum average annual turnover of at least Rs.100 crore during last three (3) financial years i.e., FY 2019-20, FY 2020-21 & FY 2021-22.	Kindly refer to point no. 3 of the table in Clause 5.1.1 Eligibility Criteria and in the table under Clause 6.3
3	Eligibility Criteria	Point 4 in table under Clause 5.1.1, Point 4 in table under Clause 6.3 Annexure- III	The respondent should have positive net worth and operating profit in atleast two out of three Financial Years i.e., FY 2019-20, FY 2020-21 & FY 2021-22.	The respondent (Group Company / Joint Venturer / Subsidiary / Associate Company) should have positive net worth and operating profit in atleast two out of three Financial Years i.e., FY 2019-20, FY 2020-21 & FY 2021-22.	Kindly refer to point no. 4 of the table in Clause 5.1.1 Eligibility Criteria and in the table under Clause 6.3
4	Eligibility Criteria	Point 6 in table under Clause 5.1.1, Point 6 in table under 6.3 Annexure- III	ISO 27001 (Mandatory) for the respondents DC, DR and NDR offered / proposed to Bank. The certification should be in-force.	In process of audit, certification will be awarded before RFP	Kindly refer to Sr. No. 5 and 6 of Corrigendum



5	Eligibility	Point 7 in table	a) The respondent must be providing	a) The respondent ((Group	Kindly refer to Sr. No. 1 and
	Criteria	under Clause 5.1.1,	1	Company / Joint Venture / Subsidiary	2 of the corrigendum.
	orrearu.	Point 7 in table		/ Associate Company) must be	
		under Clause 6.3	facilities to at least 10 customers from	providing DC/ DR/ NDR on	
		Annexure- III	its data centers in India as on EoI	colocation/dedicated hosting/IaaS	
			date.	facilities to at least 10 customers from	
			b) Of the above submitted credentials,	its data centers in India as on EoI date.	
			atleast one (1) credential should be of	b) Of the above submitted	
			a Bank in India who have co-located /	credentials, atleast one (1) credential	
			hosted their Data Centre or Near	should be of a BFSI who have co-	
			Disaster Recovery (NDR) Site or	located / hosted their Data Centre or	
			Disaster Recovery site.	Near Disaster Recovery (NDR) Site or	
			,	Disaster Recovery site	
6	Eligibility	Point 8 in table	The proposed site should be owned or	Clarity needed: 10 years or 12 years'	Kindly refer to point 8 in
	Criteria	under Clause 5.1.1,	at least should have residual lease for	experience basis EOI document	table under Clause 5.1.1 and
		Point 8 in table	minimum 10 years by the respondent.		6.3
		under Clause 6.3	Respondent may be part of a		
		Annexure- III	consortium but the respondent shall		
			ensure that all the related parties are		
			in the same line of activity and the		
			financials of the main/prime		
			respondent shall be considered for		
			evaluation purpose.		
7	Appendix- I	Page 21, Point 2	Facility should be owned by	Eligibility clause asks 10 years of	Kindly refer to Sr. No. 7 of
			respondent or on lease with	experience	the corrigendum
			unexpired lease duration of at least 12		
			years as on date of the EOI. The site		
			should be up and running and existing		
			BFSI clients should be functional at		
			proposed site.		



8	Appendix- VII	Page 36, Clause 6.7	Respondent shall indicate the approximate cost of the proposed solution for the 5 years. Detailed breakup including year wise, product/component wise consisting of SOC, NOC, backups, storage, firewalls, switches, cost of licenses etc., service wise, maintenance wise etc. shall be provided by the respondent i	Kindly provide existing hosting or colocation footprint of NABARD in detail	Not required as per our understanding. Description, if needed, will be shared with the finalised bidder.
9	Project Scope	Clause 4.2, Point- 5, Page- 17	Entire Infra to be hosted in Tier IV equivalent Data Centre. Scope to remain the same as Co-located model above.	Eligibility clause asks Tier 3/Tier 4 certified premises	Kindly refer to Sr. No. 9 of the corrigendum
10				Is there a preferred OS, Virtualization platform, DB platform?	Bidder may propose the best available solution as per the EoI
11				What is the data bandwidth requirement (MPLS/ILL)? How the end-users are going to access the application on (Internet/VPN/MPLS, etc.)?	Bidder may propose the best available solution as per the EoI
12				What is the estimated workload sizing requirements (CPU, Memory and Disk details)?	Kindly refer to the corrigendum
13				DC/DR connectivity details in terms of bandwidth and connection type?	Bidder may propose the best available solution as per the EoI
14				Will the ERP DC / DR / Near DR connect with the Primary NABARD DC? If yes, what will be the connectivity type and bandwidth?	Bidder may propose the best available solution as per the EoI
15 16				Define the scope of Managed Services? What is the scope of Backup Services required? What is the retention period for the backup archival?	As per industry standards Bidder may propose the best available solution as per the EoI



17				Do we need to have a dedicated/isolated infrastructure for the control plane? Is there a requirement of Central Service Portal for self-service?	Bidder may propose the best available solution as per the EoI Bidder may propose the best available solution as per the EoI EoI
19				Is there any migration efforts in scope?	Facilitation, if needed, needs to be factored.
20	Introduction and Disclaimers	Clause 1.1 Preface, Page No- 7	This Expression of Interest document ('EOI document' or EOI) has been prepared solely for the purpose of enabling NABARD to shortlist prospective respondents for implementing the project for Setting up of new Data Centre, DR site and Near DR Site on Colocation/Dedicated Hosting/Infrastructure as a Service (Iaas) (Private / Sovereign Cloud) model.	Hyperscaler Public Cloud service providers to benefit from IT costs savings. These workloads include applications, websites, databases, storage, physical or virtual servers, or entire data centres. Public cloud allows to provision elastic compute power, storage, and other resources in the cloud on demand. Hosting applications on the Public Cloud can help to reduce upfront expenses by using pay-as-you-use pricing structure. NABARD can also minimize support and administrative costs through shared responsibility model and use of Cloud Support while retaining performance, security, and reliability requirements.	Kindly refer to Sr. No. 14 and 17 of the corrigendum Kindly refer to Sr. No. 14 and 17 of the corrigendum
				Key drivers that compel businesses to migrate to the cloud:-	Kindly refer to Sr. No. 14 and 17 of the corrigendum
				>Substantial IT costs savings	Kindly refer to Sr. No. 14 and 17 of the corrigendum
				>Digital transformation	Kindly refer to Sr. No. 14 and 17 of the corrigendum
				>Improvements in staff productivity and business agility	Kindly refer to Sr. No. 14 and 17 of the corrigendum



				>Improved security and operational resilience	Kindly refer to Sr. No. 14 and 17 of the corrigendum
				>Data centre consolidation	Kindly refer to Sr. No. 14 and 17 of the corrigendum
				>Approaching hardware/software end-of-life	Kindly refer to Sr. No. 14 and 17 of the corrigendum
				>Going global, mergers, and acquisitions	Kindly refer to Sr. No. 14 and 17 of the corrigendum
				>Exploring new technologies (e.g., Artificial intelligence/Machine learning, Blockchain and Internet of Things)	Kindly refer to Sr. No. 14 and 17 of the corrigendum
21	Project Scope	Clause 4.1, Page 16	The data center to conform to all the requirements of a tier IV data center		Kindly refer to Sr. No. 8 of the corrigendum
22	Appendix- I	Page 21	The data center to conform to all the requirements of a tier IV data center	Are you looking for deploying applications in an active-active N+1 configuration, so that in the highly unlikely event of a data center failure, there is sufficient capacity to enable traffic to be load balanced to the remaining "availability zone".	Yes
			The DC, DR and NDR Environmental Infrastructure and services uptime should be 100% on monthly basis.	Applications can also be architected for near-zero RPO and RTO that can be achieved through synchronous replication of data across the primary and secondary sites. This is possible only when the data centers are close enough to allow high-speed low latency links for synchronous replication but at the same physically distinct and far apart so that even uncommon disasters such as fires, tornados, or flooding do not simultaneously impact both the facilities.	Kindly refer to EoI



23	Eligibility	Point No. 2 in the	The Respondent should behaving	This clause maybe relaxed for any type	Kindly refer to Sr. No. 3 and
	Criteria	table of Clause 5.1.1,	minimum 3 years of experience of	of services to an entities either DC or	4 of the corrigendum
		Page 18	providing DC/ DR and NDR co-	DR or NDR for atleast 5 different	
			location services/ Dedicated hosting	entities	
			services/ Iaas for at least 5 different		
		D ' 1 37	entities in India as on 31/03/2022	DOM:	
		Point No. 4 in the	The Respondent should have positive	BSNL being	Kindly refer to Sr. No. 4 of
		table of Clause 5.1.1,	networth and operating profit in	100%CentralGovernmentorganisation,	table in the Clause 5.1.1 and
		Page 19	atleast two out of 3 financial years	the clause of positive operating profit	6.3
				may be relaxed, however positive net worth may hold.	
0.4	Critical	Point No 4 in table	Last Date and Time for submission of	Since it is Financial year closing, it is	Kindly refer to Corrigendum
24	Information	Foliit No 4 iii table	responses	requested to kindly extend the last date	Kilidiy feler to Corrigendum
	Illioilliation		responses	of submission of bid by at least 2weeks	
				time.	
25				In this EOI, as the PQC mentioned is	CSP as well as MSP are
				only for CSP, we request you to please	allowed. Further, kindly
				share or confirm is there any eligibility	refer to EoI and
				for MSP.	corrigendum
26	Project Scope,	Clause 4.1, Page 16		All our data centres are Rated 4	Kindly refer to corrigendum
	Colocation		NABARD will provide all the		and EoI
	Model		hardware and networking	from EPI.	
			requirements which are to be hosted		
			on a fully functional Tier IV		
			equivalent date center site for DC, DR		
			and Near DR.		



27	Appendix- I	Point 1, Page 21	Facility should have sufficient	NABARD to clarify on the,	Kindly refer to corrigendum
			electrical connections and power per		
			rack, STS power in some rack, Air		
				2) BCP seats required if any.	
			UPS and Generator in redundant		
			mechanism, network communication		
			facilities, surveillance, access control	5) What is the current location DC,DR	
			system, fire suppression system,	and NDR of NABARD, is it a complete	
			physical security, soft services and all	new set up? if yes than kindly advice	
			other services as applicable for DC,	any preferred location of DC,DR &	
			DR and NDR and as required for the	NDR	
			IT's equipment on 24 x 7 x 365 basis		
			in order to maintain 100% uptime of all such facilities.		
28	IT	Clause 3.4, Point I,		Can you allow bidder itself to run SOC	No – Applicable in RFP
20	Infrastructure,	Page- 14	run by different vendors in order to	as well?	Stage only.
	Proposed	1 480 14	avoid conflict of interest	us wen.	Stage only.
	Setup		avoid commet of interest		
31	Appendix- I	Co-Location Model,		What is the estimated sizing of	Kindly refer to corrigendum
	rr -	Page No 21 and 22		required hosting infrastructure?	,
32	Appendix- II	Iaas Model, Page 23			Kindly refer to corrigendum



33	Eligibility	Point 5 in the table,	Criteria:	Kindly confirm can we propose NDR at	Yes, Kindly refer to Sr. No.
	Criteria	Page 19	The proposed Premise for hosting	our partner's DC.	11 and 12 of corrigendum
			Bank's NDR should be at the same city		
			as DC. DC, DR and NDR should be tier	Documents to be submitted as a	
			III/ IV compliant.	proof/declaration :	
			Documents to be submitted as a	a) Supporting document - publicly	
			proof/declaration :	available information of the proposed	
			a) Supporting document - publicly	site along with an undertaking on a	
			available information of the proposed site along with an undertaking on a	vendor letterhead, clearly mentioning	
			vendor letterhead, clearly mentioning	that the all the Premises are complying with tier III / IV requirements.	
			that the all the Premises are	b) A valid certification copy from the	
			complying with tier IV requirements.	authorized agency to be submitted.	
			b) A valid certification copy from the	c) Undertaking / declaration on	
			authorized agency to be submitted.	respondent letter head with the details	
			c) Undertaking / declaration on	of the proposed address duly attested,	
			respondent letter head with the	signed and stamped to be submitted.	
			details of		
			the proposed address duly attested,		
	11. 7	D ' · D	signed and stamped to be submitted.	77' 11	77' 11
34	Appendix I	Point 2, Page 21	Facility should be owned by	Kindly amend the clause as:	Kindly refer to Sr. No. 7 of
			respondent or on lease with unexpired lease duration of at least 12	Facility should be owned by respondent or on lease with unexpired	the Corrigendum
			years as on date of the EOI. The site	lease duration of at least 10 years as on	
			should be up and running and existing	date of the EOI.	
			BFSI clients should be functional at	date of the Bot.	
			proposed site.		
35	Colocation	Point 3, Clause 4.1,	Datacenter will co-ordinate and co-	1. Kindly confirm bank will bring his	Bidder has to provide
	Model	Page 16	operate for external MPLS/ILL and	own MPLS and ILL network or Service	everything as part of the
			other links.	provider will provide the links.	solution
			other links.	provider will provide the links.	solution



36	Dedicated	Point 1, Clause 4.2,	Respondents under dedicated hosting	1. Kindly confirm bank will bring his	Bidder has to provide
	Hosting Model	Page 16	model shall provide dedicated hardware	own MPLS and ILL network or Service provider will provide the links.	everything as part of the solution
			including servers, backups, backup		
			devices, storages, firewalls, SDWANs,		
			switches,		
			ILL, MPLS, VPN, SOC (may be in		
			shared mode), NOC etc., under		
			managed services		
			(Separate implementation for SOC &		
			NOC to avoid conflict of interest).		
37	Infrastructure	Point 1, Clause 4.3,	The model may include both Private	1. Kindly confirm bank need a fully	Kindly refer to Sr. No. 14
	as a Service	Page 17	Cloud as well as Sovereign cloud as	dedicated Private cloud setup or VPC	and 17 of the corrigendum
	(Iaas) model		the case may be.	setup or complete hosting on the cloud.	
38	NOC, SOC and	1. Clause 4.4.2, Page			Kindly refer to EoI
	their	17 2.	a centralized facility that provides		
	requirements,	Page 26	24/7 monitoring and management of		
	Appendix- IV		an organization's security posture.	detailed requirement for Security	
			The SOC's primary objective is to	Information and Event Management	
			detect, analyze, and respond to	(SIEM) Software.	
			security incidents and events. The		
			typical requirements of a SOC and		
			indicative tools are given in Appendix		
			IV.		



39	IT Infrastructure, Current Setup	Clause 3.4, Page 14	NABARD has a Datacentre and DR Site on colocation model. All internal NABARD applications are hosted at Datacentre and DR site and the same are accessed over MPLS and ILL. In the event of failure of Datacentre, DR Site is activated.	 Colocation Model:- In this regards, to serve your organization in a better way and also to provide the budgetary estimations: please provide the BoQ, Sizing, No. of Racks required, Power details. IaaS Model:- Please provide BoQ, VM details, Backup, Storage, Licenses required for OS, Antivirus, Database etc. 	Kindly refer to Corrigendum
				3. Dedicated Hosting Model- It is understood that all the investment regarding IT infra will be done by NABARD and the same will be colocated to colocation provider. pl clarify.	
40	Dedicated Hosting Model	Clause 4.2, Page 17	Entire Infra to be hosted in Tier IV equivalent Data Centre. Scope to remain the same as Co-located model above.	Tier-3 standard of Data Center is widely accepted with a SLA of 99.983% uptime. The number of Tier-IV Data Center in India is very Limited which may not give the fair competition to NABARD. We request, NABARD to please modify the clause in compliance with Tier-3 standards only.	Kindly refer to Sr. No. 9 of the corrigendum
41	Network Operation Center (NOC) / Security Operation Center (SOC) and their requirements	Clause 4.4, Page 17	Requirement for NOC/SOC is common for all the models present as part of the EoI. Besides, respondent shall ensure that SOC rests with different vendors in order to avoid conflict of interest.	We understands that NOC & SOC are two different verticals. ITI Limited offers SOC services through ITI SOC to cater this requirement. We don't see any "Conflict of Interest" if ITI provides SOC services. Kindly Explain	Kindly refer to clause 4.4 of the EoI



				It is understood that NABARD will invest for IT infrastructure and colocate to the Colocation DC, OR the same will be provisioned in IaaS cloud. Top of that NOC & SOC will be integrated. pL clarify.	Bidder may propose the best available solution as per the EoI
42	Eligibility Criteria	Point 3 in the table 5.1.1, Page 19	The respondent should have a minimum average annual turnover of at least Rs.100 crore during last three (3) financial years i.e., FY 2019-20, FY 2020-21 & FY 2021-22.	We request to modify as such: The respondent should have a minimum average annual turnover of at least Rs.1500 crore during last three (3) financial years i.e., FY 2019-20, FY 2020-21 & FY 2021-22.	Not considered
43	Annexure-VII	Page 36, Clause 6.7	Respondent shall indicate the approximate cost of the proposed solution for the 5 years. Detailed breakup including year wise, product/component wise consisting of SOC, NOC, backups, storage, firewalls, switches, cost of licenses etc., service wise, maintenance wise etc. shall be provided by the respondent in the following indicative format:	To submit the required details, we need BoQ Sizing for Colocation, Hardware details, etc. Also Scope of work to be finalized.	Kindly refer to the corrigendum
44	Appendix IV	Page 26	SOC Requirements-A set of indicative tools to be used in SOC may include, but not limited to:	SOC always deploys to the target end points. Please provide the details of endpoints where SOC services such as IDPS, SIEM etc to be deployed.	Kindly refer to EoI
45	Eligibility Criteria	Point 1 in table under Clause 5.1.1	Should be either a Government Organization/ PSU/ LLP/ PSE/ partnership firm or a limited Company under Indian Laws or /and an autonomous Institution approved by GOI/RBI promoted.	We are System Integrator. So can we jointly contract with other vendor for Data center and colocation services?	Kindly refer to clause 5.5.1 and 6.3 of EoI



46	Introduction about the project	Clause 3.3, Page 14	NABARD is proposing to explore the concept of establishment of new Data Centre, DR Site and near DR Site on Colocation/Dedicated Hosting/Iaas (Private / Sovereign Cloud) model (through private cloud or Sovereign cloud)	Please help define Sovereign Cloud	As per Industry Standards
47	Proposed Setup	Point A, Clause 3.4, Page 14	National Level Software set to be accessed by about 83000 PACs to run from proposed Infra – Software Independently developed and not part of the scope of this EoI	Earlier in the document, Infrastructure was planned for 63000 PACS, now in this point we are referring to 83000 PACS. Is 20000 PACS is already installed in other premise or will be included in this project. Please clarify	Kindly refer to Sr. No. 13 of the corrigendum
48	Proposed Setup	Point D, Clause 3.4, Page 14	Dedicated failover Firewall for DC, DR & Near DR	Can you help understand why NDR site requirement for this project and how relevant it will be? Can NABARD existing Datacenter can be considered for NDR Site to optimize the cost	NDR is required in order to cater to financial transactions. NABARD existing DC cannot be used as NDR Site
49	Project Scope	Clause 4, Point I, Page 16	Respondent should provide technical specifications, expected service levels and any other deliverables which can be used for ensuing RFP for the model which is finalized as part of the EOI to host the ERP solutions for PACS.	To share technical specification, we will require centralized ERP details like is it 3 tier application, what technology stack will it support, what database will be support, what would be sizing, is there any performance benchmark available	Kindly refer to the corrigendum
50	Colocation Model	Clause 4.1, Page 16		In Colocation model, if NABARD existing DC is hosted with some vendor and they offer same DC for hosting for this project. Will it be consider? Do PACS project need to be isolated from existing setup and need to be in separate datacenter?	Separate infrastructure either in same or different DC with all the details as mentioned in the EoI is required
51	Infrastructure as a Service (Iaas) model	Clause 4.3, Point i, Page 17	IAAS - The model may include both Private Cloud as well as Sovereign cloud as the case may be.	In case of Cloud, we will need reference architecture from software vendor to understand the flow of data	Kindly refer to the corrigendum



52	Process of Evaluation	Clause 5, Page 18	NABARD reserves the rights to issue an open RfP for all prospective respondents to participate	Is there a chance that RFP will be closed to qualified vendors only as per EOI	Kindly refer to clause 5 of EoI
53	Eligibility Criteria	Clause 5.1.1		Being CSP, they will participate through business partner whereas eligibility criteria will be applicable to CSP or business partner? Eligibility Criteria is focus on mainly Colocation and hosting service provider and does not cover cloud service provider Request you to please change the eligibility criteria where CSP can be eligible through business partner	Kindly refer to the corrigendum and EoI
54	Eligibility Criteria	Point 5 in the table of Clause 5.1.1, Page 19	The proposed Premise for hosting Bank's NDR should be at the same city as DC. DC, DR and NDR should be tier III/ IV compliant.	Please help with more information on DC, NDR and DR. Please share RPO and RTO requirement of software vendor. Do they need any specific replication to be covered like Application or storage based.	RTO and RPO shall be near zero
55	Appendix II	Point 1, Page 23	Compute, storage, networks, backups, security and other fundamental resources to be provided where NABARD and associated vendors are able to deploy and run the ERP software using control panel.	we will need more information on Centralized ERP technology stack like tier 3 application, OS, Version, DB and sizing to estimate compute, storage, network, back and security	Kindly refer to the corrigendum
56	Appendix II	Point 9, Page 23	Perform an Image backup of VM Image information or support the ability to take an existing running instance or a copy of an instance and export the instance into NABARD's required format.	Please provide information what image formats are in consideration? Are there any hypervisor image that NABARD is planning to re-use and if yes, what target hyperviser we are talking about?	Bidder may propose the best available solution as per the EoI
57	Appendix II	Point 12, Page 23	Respondent shall ensure that VMs receive OS patching, health checking, Systematic Attack Detection, and backup functions	Please provide details patching standards currently followed by NABARD Ideally the partner will follow the	Bidder may propose the best available solution as per the EoI



				guidelines of the bank's standard as per the applicable standards	
58	Eligibility Criteria	Point 6 in table under Clause 5.1.1, Page 19	ISO 27001 (Mandatory) for the respondents DC, DR and NDR offered / proposed to Bank. The certification should be in-force.	Request to Modify the clause as below: ISO 27001 (Mandatory) for the respondents DC & DR and NDR offered / proposed to Bank. The certification should be in-force.	Not considered
59	Eligibility Criteria	Point 7 in table under Clause 5.1.1, Page 19	a) The respondent must be providing DC, DR and NDR colocation/dedicated hosting/IaaS facilities to at least 10 customers from its data centers in India as on EoI date. b) Of the above submitted credentials, atleast one (1) credential should be of a Bank in India who have co-located / hosted their Data Centre or Near Disaster Recovery (NDR) Site or Disaster Recovery site.	Request to Modify the clause as below: a) The respondent must be providing DC, DR and NDR colocation/dedicated hosting/IaaS facilities/ Cloud Services to at least 10 customers from its data centers in India as on EoI date. b) Of the above submitted credentials, atleast one (1) credential should be of a Bank in India who have co-located / hosted their Data Centre or Near Disaster Recovery (NDR) Site or Disaster Recovery site.	Not considered
60	Eligibility Criteria	Point 8 in table under Clause 5.1.1, Page 19	The proposed site should be owned or at least should have residual lease for minimum 10 years by the respondent. Respondent may be part of a consortium but the respondent shall ensure that all the related parties are in the same line of activity and the financials of the main/prime respondent shall be considered for evaluation purpose.	Request to Modify the clause as below: The proposed site should be owned or at least should have residual lease for minimum 10 2 years by the respondent. Respondent may be part of a consortium but the respondent shall ensure that all the related parties are in the same line of activity and the financials of the main/prime respondent shall be considered for evaluation purpose.	Not considered



61	Appendix II	Iaas Model, Page 23	In case of suspension / termination of VM, all the data within it shall be immediately deleted / destroyed and certify the VM and data destruction to the Nabard as per stipulations and shall ensure that the data is not forensically recovered.	Need clarification on how we are planning to take backup	Bidder may propose the best available solution as per the EoI
62	Appendix II	Iaas Model, Page 23	24x7 Monitoring of Nabard's infrastructure status and resource utilization such as RAM, CPU, Disk, IOPS and network etc.	please share more details on if any threshold org has decided for which alerts and notification has to be triggered to admin of particular domain	Bidder may propose the best available solution as per the EoI
63	Appendix I	Colocation Model, Page 22	Respondent has to ensure no infiltration in Bank setup including its systems, network etc.	Please elaborate more on the critical components which needs to have security configuration	Kindly refer to EoI
64	Eligibility Criteria	i) Point 2 in table under Clause 5.1.1, Page 18 ii) Point 2 in the table under Clause 6.3, Page 30	The respondent should have minimum three years of experience of providing DC/ DR and NDR colocation services/dedicated hosting services/IaaS in India for atleast 5 different entities as on 31.03.2022.	We have undergone restructuring of our company business resulting in formation of two subsidiary companies to focus on specific line of business operational from Year 2020 (Feb). Hence the subsidiary bidding company will have to relay on its parent company and its sister company to comply with the Experience & financial Eligibility clauses of the RFP. Request you to modify the clause as: 2. The Bidder or Bidder's Parent company (in case bidder is 100% owned subsidiary of its Parent company) should have minimum three years of experience of providing DC/ DR / NDR co-location services/dedicated hosting services/IaaS in India for atleast 5 different entities as on 31.03.2022.	Kindly refer to Sr. No. 3 and 4 of the corrigendum
65	Eligibility Criteria	i) Point 3 in table under Clause 5.1.1,	The respondent should have a minimum average annual turnover of	We have undergone restructuring of our company business resulting in	Kindly refer to Sr. No. 3 of the clause 5.1.1 and 6.3
			aa.a.a.a.a.a.a.a.a.a.a.a.a.a.a.	July Submission resulting in	



		Page 19 ii) Point 3 in the table under Clause 6.3, Page 30	at least Rs.100 crore during last three (3) financial years i.e., FY 2019-20, FY 2020-21 & FY 2021-22.	formation of two subsidiary companies to focus on specific line of business operational from Year 2020 (Feb). Hence the subsidiary bidding company will have to relay on its parent company and its sister company to comply with the Experience & financial Eligibility clauses of the RFP. Request you to modify the clause as: 3. The Bidder or Bidder's Parent company (in case bidder is 100% owned subsidiary of its Parent company) should have a minimum average annual turnover of at least Rs. 100 crore during last three (3) financial years i.e., FY 2019-20, FY 2020-21 & FY 2021-22.	
66	Eligibility Criteria	i) Point 4 in table under Clause 5.1.1, Page 19 ii) Point 4 in the table under Clause 6.3, Page 30	The respondent should have positive net worth and operating profit in atleast two out of three Financial Years i.e., FY 2019-20, FY 2020-21 & FY 2021-22.	We have undergone restructuring of our company business resulting in formation of two subsidiary companies to focus on specific line of business operational from Year 2020 (Feb). Hence the subsidiary bidding company will have to relay on its parent company and its sister company to comply with the Experience & financial Eligibility clauses of the RFP. Request you to modify the clause as: 4. The Bidder or Bidder's Parent company (in case bidder is 100% owned subsidiary of its Parent company) should have positive net worth and operating profit in atleast two out of three Financial Years i.e., FY 2019-20, FY 2020-21 & FY 2021-22.	Kindly refer to Sr. No. 4 of the clause 5.1.1 and 6.3



67	Eligibility	i) Point 7 in table	7. a) The respondent must be	We have undergone restructuring of	Kindly refer to Sr. No. 1 and
	Criteria	under Clause 5.1.1,			2 of the corrigendum
		Page 19	colocation/ dedicated hosting/IaaS		
		ii) Point 7 in the		to focus on specific line of business	
		table under Clause			
		6.3, Page 31	India as on EoI date.	Hence the subsidiary bidding company	
			b) Of the above submitted credentials,	•	
			atleast one (1) credential		
			should be of a Bank in India who have	comply with the Experience & financial	
			co-located / hosted their	Eligibility clauses of the RFP.	
			Data Centre or Near Disaster	Request you to modify the clause as:	
			Recovery (NDR) Site or Disaster	7. a. The Bidder or Bidder's Parent	
			Recovery site.	company (in case bidder is 100% owned subsidiary of its Parent	
				company) must be providing DC/	
				DR/ NDR colocation/ dedicated	
				hosting/IaaS facilities to at least 10	
				customers from its data centers in	
				India as on EoI date.	
				b) Of the above submitted credentials,	
				atleast one (1) credential	
				should be of a Bank in India who have	
				co-located / hosted their	
				Data Centre or Near Disaster Recovery	
				(NDR) Site or Disaster	
				Recovery site.	



Eligibility	i) Point 8 in table	The proposed site should be owned or	We have undergone restructuring of	Kindly refer to Sr. No. 8 of
Criteria	under Clause 5.1.1,			the clause 5.1.1 and 6.3
	Page 19			
		_		
	6.3, Page 31			
		_	•	
		•	1 1	
			•	
		be considered for evaluation purpose.		
		Criteria under Clause 5.1.1, Page 19 ii) Point 8 in the	Criteria under Clause 5.1.1, Page 19 ii) Point 8 in the table under Clause 6.3, Page 31 at least should have residual lease for minimum 10 years by the respondent. Respondent may be part of a consortium but the respondent shall ensure that all the related parties are in the same line of activity and the financials of the	Criteria under Clause 5.1.1, Page 19 ii) Point 8 in the table under Clause 6.3, Page 31 Respondent may be part of a consortium but the respondent shall ensure that all the related parties are in the same line of activity and the financials of the main/prime respondent shall eligibility clauses of the RFP.



69	Eligibility Criteria	i) Point 7 in table under Clause 5.1.1, Page 19 ii) Point 7 in the table under Clause 6.3, Page 31	7. a) The respondent must be providing DC, DR and NDR colocation/ dedicated hosting/IaaS facilities to at least 10 customers from its data centers in India as on EoI date. b) Of the above submitted credentials, atleast one (1) credential should be of a Bank in India who have co-located / hosted their Data Centre or Near Disaster Recovery (NDR) Site or Disaster Recovery site.	Kindly note that the Datacenter is owned by separate entity providing Datacenter services of pure Colocation/ dedicated Hosting, while Datacenter services i.e IAAS is provided by the Bidder. In such scenario, the Bidder will have to subcontract services for Colocation option while execute the IaaS option by itself. The options can be decided upon receipt of detail RFP document only. Kindly acknowledge the same.	Kindly refer to Sr. No. 1 and 2 of the corrigendum.
70	Annexure VII	Page 36, Clause 6.7	Respondent shall indicate the approximate cost of the proposed solution for the 5 years. Detailed breakup including year wise, product/component wise consisting of SOC, NOC, backups, storage, firewalls, switches, cost of licenses etc., service wise, maintenance wise etc. shall be provided by the respondent in the following indicative format:	This being EOI stage no details of the precise requirement has been provided to conclude the commercials as per the format given in The EOI. Kindly guide.	Kindly refer to the corrigendum
71	Checklist for Respondents	Clause 7	Presentation format should cover standardized solutions, Solution document, overall solution architecture along with diagrams wherever necessary, BoQ as per scope of work.	Kindly share the BOQ of the requirement which is missing in the EOI document.	Bidder shall share the indicative BoQ requirement as per the Scope of Work mentioned in the EoI



72	Dedicated	Clause 4.2 point 2,	Respondent shall provide control	As per standard Solution, Tata	Bidder may provide the best
	Hosting Model	Page 16	panel for managing NABARD's	Communications will manage the Infra	available solution as per the
			infrastructure.	till OS level. It includes DC, Physical	EoI
			Managed by NABARD:	HW Infra, Virtualization platform, OS	
			- Data, Applications, Databases,	Management, Database, Backup, etc	
			Operating Systems		
			Managed by CSP:	Please suggest if we can follow the	
			Virtualization, Physical Servers,	same for here as well Or NABARD	
			Storage, Network, Data Centre	would like to allow CSP only the DC	
	D 1' + 1	01	77' 1' 1' 1' 1 1 1 1	and HW part?	D'11 '1 1 1 1
73	Dedicated	Clause 4.2 point 6,	Virtualization provided by the	Which virtualized platform will be	Bidder may provide the best
	Hosting Model	Page 17	respondent as part of solution shall be	require to host the set-up?	available solution as per the
			compatible with NABARD's present		EoI
7.4	Infrastructure	Clause 4.3 point i,	and future hosting requirements. The model may include both Private	Here, does the bidder has to provide	Kindly refer to the EoI and
74	as a Service	Page 17	Cloud as well as Sovereign cloud as	dedicated private cloud? Or bidder can	corrigendum
	(Iaas) model	1 age 1/	the case may be.	host the infrastructure on their shared	corrigendum
	(laas) illouci		the case may be.	cloud platform? Tata Communications	
				does have IZO Private Cloud solution	
				which is MeitY empanelled	
75	Appendix II	Point I, Page 23	Compute, storage, networks, backups,	Is it ok for bidder to provide the	Bidder may provide the best
70		, , ,	security and other fundamental	complete Cloud hosting infra on shared	available solution as per the
			resources to be provided where	environment (Compute, Storage,	EoI
			NABARD and associated vendors are	Backup)? Tata Communications does	
			able to deploy and run the ERP	have IZO Private Cloud solution which	
			software using control panel.	is MeitY empanelled	
76	Appendix II	Point ii, Page 23	Service provider shall be responsible	Does customer have specific	Bidder may provide the best
			for managing and controlling the	virtulization platform requirements?	available solution as per the
			underlying virtualized infrastructure	Tata Communications have IZO	EoI
			including storage, network, security,	Private Cloud which built on Vmware	
			etc. and the deployed applications	ESXi platform.	
			shall be managed and controlled by		
			NABARD and its associated vendors.		



77	Appendix II	Point vi, Page 23	The Service shall provide auto- scalable, redundant, and dynamic computing capabilities	Please specify which servers will require auto-scaling feature? TCL requests customer to provide required scalable sizing to map the Virtual machine for future readiness.	Kindly refer to the corrigendum
78	Appendix II	Point viii, Page 23	Respondent shall allow users to securely and remotely, load applications over the SSL VPN clients from the public internet.	Please provide details about required Internet BW, Client to Site and Site to Site VPN connection count.	Bidder may provide the best available solution as per the EoI
79	Appendix II	Point ix, Page 23	Perform an Image backup of VM Image information or support the ability to take an existing running instance or a copy of an instance and export the instance into NABARD's required format.	Tata Communications offers periodic backup solution. As per the customer's requirement, our team will configure scheduled backup.	Bidder may provide the best available solution as per the EoI
80	Appendix II	Point xiv, Page 23	NABARD shall retain ownership of all virtual machines, templates, clones, images and scripts/application created for department's applications.	The Virtual Machine will be built on Tata Communications's IZO private cloud platform. The Platform will be owned by TCL. So here, TCL can provide the ownership of complete VM data, Backup data, Template and anything related to scripts/applications.	Bidder may provide the best available solution as per the EoI
81			Technical requirement details about Virutal Machine (VM) Sizing and associated services.		Kindly refer to the corrigendum



82			Details about migration scope and	Please confirm if this is for new Infra	New. Facilitation for
			activity ownership.	requirement Or the existing Infra will be migrated to proposed environment.	migration, if needed, shall be provided by the bidder.
				In case of migration, who will be the	be provided by the bidder.
				owner to manage the migration? Does	
				CSP has to provide migration tool,	
				connectivity, and own the migration	
				activities?	
83			Details about network connectivity	Please provide details about network	Bidder may propose the best
			for DC, DR, NDR and External links.	connectivity requirement.	available solution as per the
				- Type of connectivity for DC, DR and NDR	EoI
				- Bandwidth requirements	
				- External link requirement details	
84			Details about RPO and RTO	What is the expected RPO and RTO?	RTO and RPO shall be near
	D 1		D. II 1000 13700 0001 1	7.7	zero
85	Proposed	Clause 3.4 Point i,	Dedicated SOC and NOC – SOC to be	What is the difference between	Kindly refer to point i of
	Setup	Page 14	run by different vendors in order to avoid conflict of interest	dedicated SOC and NOC-SOC.	Clause 3.4
86	Proposed	Clause 3.4 Point i,	Dedicated SOC and NOC – SOC to be	Annexure IV for which SOC? Dedicated	Kindly refer to EoI
	Setup	Page 14	run by different vendors in order to	SOC or NOC-SOC	runary refer to hor
	The state of the s	1.0	avoid conflict of interest		
87	Appendix IV	Page 26	Intrusion Detection and Prevention	IDPS will be part of Firewall. Hence	Kindly refer to EoI
			Systems (IDPS): These tools are used	request NABARD to remove it from	
			to detect and prevent attacks against	scope of SOC	
00	A 1' 177	D - (the network infrastructure.	A 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	D'11 1 11 '1 11
88	Appendix IV	Page 26	Endpoint Security Tools: These tools	Are the endpoint security solutions in	Bidder shall provide the best available solution as
			are used to protect endpoints, such as laptops, desktops, and mobile	place and need to be integrated with the SOC? If yes, please share the list of	per the EoI
			devices, from security threats.	technologies	per the Eor
89	Appendix IV	Page 26	Endpoint Security Tools: These tools	If No, Please let us know the count of	Bidder shall provide the
			are used to protect endpoints, such as	endpoints (desktops/laptops/Mobile	best available solution as
			laptops, desktops, and mobile	devices) which need to be covered	per the EoI
			devices, from security threats.	under this scope. Also, please mention	
				the technologies that need to be	
				covered for these endpoints	



90	Appendix IV			Bidder shall p	rovide the
				best available s	solution as
				per the EoI	
			solution		
91	Appendix I	Page 21		Kindly refer to Sr	
				12 of the Corriger	ndum
			notice document did not find any		
			specified locations.		
92	Appendix I	Page 21		Kindly refer	to the
				corrigendum	
			rack capacity and followed by electrical		
			power, cooling and IBMS part		
93				Kindly refer	to the
				corrigendum	
		_	specified the divisions		
94	IT	Clause 3.4,	0 /	No	
	Infrasttucture	Tentative model,	any specified the Co-location data		
		Page 15	centres.	11 2 2	
95	Eligibility	Clause 5.1.1		Kindly refer to S	
	Criteria			the corrigendum	
			Norms for Start-Up" as per		
			Notification no. DPE/7(4)2017-Fin By		
			Ministry of Heavy Industries & Public		
			Enterprises- Govt Of India, Relaxing		
			the prior experience and prior turnover		
			criteria. After due		
			diligence and should have business		
			engagement (PO/WO) with at least		
			having 2 Hyperscale DC in India.		



96	Eligibility Criteria	Clause 5.1.1 point iii Page 19	The respondent minimum average at least Rs.100 cror (3) financial years i 2020- 21 & FY 202	annual turnover e during last thro .e., FY 2019-20, F	of the clause as per below, we are CMMI level V company with 5 Data center in	Not considered
97					Requesting customer to kindly clarify below : What is the current IT set up location for DC/DR/NDR and Model (Colocation/ Cloud)?	Not required as per our understanding. Description, if needed, will be shared with the finalised bidder.
98					Requesting customer to kindly clarify below : How many applications are hosted public network?	Not required as per our understanding. Description, if needed, will be shared with the finalised bidder.
99					Requesting customer to kindly clarify below : What is the current type of storage are hosted on existing setup?	Not required as per our understanding. Description, if needed, will be shared with the finalised bidder.
100					Requesting customer to kindly clarify below : What is the current version for Database & operating system?	Not required as per our understanding. Description, if needed, will be shared with the finalised bidder.
101					Requesting customer to kindly clarify below: SD WAN is set up for the solution or need to be provided, please specify.	Bidder is supposed to provide all the solutions as per the EoI
102					Requesting customer to kindly clarify below : What is the status of the current hosted hardware? Is there any Tech refreshment required? Please specify.	Not required as per our understanding. Description, if needed, will be shared by the finalised bidder.



103				Requesting customer to kindly clarify	Bidder may propose the best
				below :	available solution as per the
				What will be bandwidth requirement	EoI
				for proposed RFP?	
104				Requesting customer to kindly clarify	Bidder may propose the best
				below :	available solution as per the
				No of users – VPN users to specify	EoI
105	Eligibility	Clause 5.1.1, Point	Criteria: Point 2	Request to amend this criteria as	Kindly refer to Sr. No. 3 and
	Criteria	ii, Page 18		mentioned below	4 of the corrigendum
			The respondent should have		
			minimum three years of experience of	Criteria: Point 2	
			providing DC/ DR and NDR co-		
			location services/dedicated hosting		
			services/IaaS in India for atleast 5	two years of experience of providing	
			different entities as on 31.03.2022	DC/ DR and NDR co-location	
				services/dedicated hosting	
				services/IaaS in India for atleast 5	
				different entities as on 31.03.2023	
				Supporting Document:	
				Anditon contificate indication that	
				Auditor certificate indicating that	
				respondent is in DC, DR and NDR co-	
				location services/dedicated hosting	
				services/Iaas in India for two years as	
				on 31.03.2023.	



106	Eligibility	Clause 5.1.1,	Point	Criteria:	Point	3	Request to	amend	this o	criteria as	Kindly refer to Sr. No. 3 of
	Criteria	iii, Page 19					mentioned			below	clause 5.1.1 and 6.3
				The respondent							
				minimum average			Criteria:	P	oint	3	
				at least Rs.100 cro							
				(3) financial years i		19-20, FY	The respon				
				2020-21 & FY 202	1-22		minimum av				
							at least Rs. 5				
							(3) financial				
							FY 2021-	·22 &	FY	2022-23	
									_	_	
							Supporting	g	De	ocument:	
							-) 4 3:4- 3 -		C -	TW/	
							a) Audited a				
							21, FY 202				
							available) or	Auditor	cerum	cate for F1	
							2022-23.				
							The Auditor	certificat	e shou	ıld provide	
							the details				
							profit and to				
							21, FY 202				



107	Eligibility	Clause 5.1.1,	Point	Criteria:	Point	4	Request to	amend	d this		Kindly refer to Sr. No. 4 of
	Criteria	iv, Page 19		_			mentioned			below	clause 5.1.1 and 6.3
					nt should have positi		~ •-		- •		
					d operating profit		Criteria:		Point	4	
					out of three Financi		The mean and	ont m	at arres	antly bays	
				FY	2019-20, FY 2020-21	α	The respond positive		sı curi et	worth.	
				2021-22.			positive	11	CL	worth.	
				2021 22.			The respond	lent m	ust hav	ve operating	
							profit in a				
							Financial Ye				
							2021-22	&	FY	2022-23	
							Supporting	3	1	Document:	
							a) Audited a	nnual r	onorta	for EVacac	
							21, FY 202				
							available) or				
							2022-23.				
							The Auditor				
							the details				
							profit and tu FY 2021-22 8				
108	Details to be	Clause 2.11		The Responde	nt may submit multip	مام	Though the				BoQ to be designed by the
100	submitted by	Clause 2.11			different solutions		for multiple				bidder on the basis of
	the respondent				e of the EoI. In th		technical are				proposed model
	1				ndent may have to gi		entire soluti				
					n different solutions		these, it may				
					them. However, at t		overall lands	cape ar	nd prop	ose options.	
					ABARD will have t						
					the appropriate mod						
					the respondent will						
					ond only for the mod						
				RfP.	ABARD in the ensuing	ıg					
				IXII .							



109	Introduction about the project	Clause 3.3, Page 14	NABARD is in the process of computerization of Primary Agriculture Credit Society (PACS) across the country. For this purpose, a separate ERP solution is being developed. The number of PACS to be computerized is in the approximate range of 63000. In order to host the proposed ERP solution and associated components, NABARD is proposing to explore the concept of establishment of new Data Centre, DR Site and near DR Site on Colocation/Dedicated Hosting/Iaas (Private / Sovereign Cloud) model (through private cloud or Sovereign cloud) on OLTP basis. It is envisaged that this infra shall be scalable to accommodate any other major	Request to clarify 'OLTP' basis	As per industry standards
110	IT Infrastructure- Proposed Setup	Clause 3.4 point b, Page 14	b) Concurrent users may be anywhere in the range of 50000 – 2 lakh during business hours.	 Is this the estimate for all 63000 PACS? Please share projection for the entire duration of contract Please share per session bandwidth requirement 	Kindly refer to the corrigendum
111	IT Infrastructure- Proposed Setup	Clause 3.4 point f, Page 14	f) Networking for IFTAS cloud integration for RTGS, NEFT etc. for secure transactions at DC, DR & Near DR. (whenever required)	Please share the requirements in DC with respect to the given integrations	Kindly refer to EoI
112	IT Infrastructure- Proposed Setup	Clause 3.4 point g, Page 14	g) Backup Solution (including backup software, storage including D2D appliance, Tape drive, tapes etc. for offline backup) at DC, DR and Near DR.	Tape drives are fast becoming obsolete, request to limit backup solutions to disk based options	Bidder may propose the best solution as per the EoI



113	IT Infrastructure- Proposed Setup	Clause 3.4 point i, Page 14	i) Dedicated SOC and NOC – SOC to be run by different vendors in order to avoid conflict of interest	Please clarify if the scope of this EoI includes: 1. NOC 2. SOC 3. Both	Both
114	Dedicated Hosting Model	Clause 4.2 point ii, Page 16	The data center to conform to all the requirements of a tier IV data center	Respondent shall provide control panel for managing NABARD's infrastructure.	Bidder may propose the best solution as per the EoI
115	Appendix I	Page 21	STS power in some rack	Please share how many STS and of what capacity is expected	Kindly refer to the corrigendum
116	Appendix I	Page 22	Respondent shall provide dedicated caged rack for hosting NABARD's IT equipment including servers, storage, backups etc. The caged rack should be compatible enough to accommodate the future rack requirements as well.	Caging design and commercials can be provided once the dimension and number of racks are finalized. Please share the same as well as projection for future growth till the duration of the contract.	Kindly refer to the corrigendum
117	Appendix II	Page 23	Dedicated VPN setup for PACS connection to be provided.	Most modern firewalls and UTMs come with built-in VPN solutions using add-on licenses. Request to confirm if this would suffice the requirement. Please let us know the number of site to site VPNs and client to site VPNs and session bandwidth for each of these expected.	Bidder may propose the best solution as per the EoI
118	Appendix II	Page 23	Respondent shall ensure that VMs receive OS patching, health checking, Systematic Attack Detection, and backup functions.	Please share the scope of 'Systematic Attack Detection'	As per industry standards
119	Appendix III	Page 25	performance analysis tools	Please share detailed scope of this requirement since Performance Analysis is a very broad area	Kindly refer to EoI
120	Appendix II	Page 23	Services will be made available online, on-demand and dynamically scalable up or down as per request for service from NABARD with two-	Please clarify if Two Factor Authentication is expected to be deployed by bidder or NABARD would deploy this solution?	For application, Two Factor Authentication will be deployed by NABARD whereas 2FA for cloud



			factor authentication via the SSL through a web browser		related services shall be provided by the bidder
121	Appendix II	Page 23	The Service shall provide auto- scalable, redundant, and dynamic computing capabilities.	Please share the projected growth and for Compute, Storage, Network, etc.	Kindly refer to the corrigendum
122	Appendix II	Page 23	Perform an Image backup of VM Image information or support the ability to take an existing running instance or a copy of an instance and export the instance into NABARD's required format.		Bidder is supposed to provide all the solutions as per the EoI
123	Appendix II	Page 23	The respondent to give details of the elastic capacity of the cloud during the traffic ups and downs.	Kindly elaborate this requirement. Is the expectation limited to alerts of utilization or NABARD expects bidder to reserve compute capacity.	Monitoring and scaling up the requirements as per the need
124	Appendix III	Page 25	Backup and recovery systems: A NOC should have backup and recovery systems in place to ensure that data can be restored quickly in the event of a disaster.	Our understanding is that the NOC / SOC services should have a BCP in place so that services are not hampered. Please confirm.	Yes
125	Appendix IV	Page 26	Threat Intelligence Tools: These tools are used to collect and analyze threat intelligence data to identify and respond to threats in real-time.	Does NABARD will use own security tool or CSP is expected to propose.	Bidder is supposed to provide all the solutions as per the EoI



126	Appendix I	Page 21	The facility should have centralized	Please elaborate	Kindly refer to EoI
			Building Management Systems		
			(BMS) with CCTV facility covering all		
			vantage points with regard to		
			infrastructure facilities/equipment		
			such as fire alarm systems, access		
			control, smoke detector, water		
			leakage, precision ACs, UPS, rodent		
			repellers, etc. and any other service		
			stipulated by other customer of the		
			respondent, to the extent they are in		
			the interest of sound management of		
			the DC, DR and NDR. The BMS		
			should be managed by well trained		
			and experienced personnel to ensure		
			high availability of DC, DR and NDR		

For any further clarifications, bidder may go through the EoI and the corrigendum issued herewith. Further, for any issues related with the submission of documents on the e-tendering portal (https://nabard.eproc.in), bidders may send their queries to ujwala.shimpi@c1india.com and fairlin.jivin@c1india.com with cc to dicamark.eproc.in, nikila.shimpi@c1india.com and utkarsh.deshmukh@nabard.org.



Department of Information Technology

Corrigendum bid - EoI No. 507 dated 15 March 2023

Expression of Interest (EoI) for setting up of new Data Center, DR Site and Near DR Site on Colocation model/Dedicated Hosting/Infrastructure as a Service (IaaS) (Private/Sovereign) model-Corrigendum

S.No	Bid Document	Clause	Existing Details	Changes
1	Eligibility Criteria	Point 7 in table under clause 5.1.1, Page 19	Ü	a) The respondent must be providing DC/DR/NDR services on co-location/dedicated hosting/IaaS facilities to at least 5 different customers from its data centers in India as on 31.03.2022 each having work order of worth Rs. 1 crore or above b) Of the above submitted credentials, at least one (1) credential should be of a Bank in India who have co-located / hosted their Data Centre or Near Disaster Recovery (NDR) Site or Disaster Recovery site or hosted on Cloud
2	Annexure-III: Response to the Eligibility Criteria	Point 7 in table under Clause 6.3 Annexure- III, Page 31	a) The respondent must be providing DC, DR and NDR co-location/dedicated hosting/IaaS facilities to at least 10 customers from its data centers in India as on EoI date. b) Of the above submitted credentials, at least one (1) credential should be of a Bank in India who have co-located / hosted their Data Centre or Near Disaster Recovery (NDR) Site or Disaster Recovery site	a) The respondent must be providing DC/DR/NDR services on co-location/dedicated hosting/IaaS facilities to at least 5 different customers from its data centers in India as on 31.03.2022 each having work order of worth Rs. 1 crore or above b) Of the above submitted credentials, at least one (1) credential should be of a Bank in India who have co-located / hosted their Data Centre or Near Disaster Recovery (NDR) Site or Disaster Recovery site or hosted on Cloud



3	Eligibility	Point 2 in table under clause	The respondent should have minimum three	a) The respondent should have minimum three
	Criteria	5.1.1, Page 18	years of experience of providing DC/ DR and NDR	
			co-location services/dedicated hosting	
			services/IaaS in India for atleast 5 different	basis/IaaS in India for atleast 5 different entities as
			entities as on 31.03.2022	on 31.03.2022 each having a minimum work order
			Documents to be submitted as a	worth of Rs. 1 crore or above
			proof/declaration Statutory	b) In case of consortium, all the related parties shall
			auditor certificate indicating that respondent is in	have minimum three years of providing related
			DC, DR and NDR co-location services/dedicated	experience to 5 different entities as on 31.03.2022 as
			hosting services/Iaas in India for three years as on	above.
			31.03.2022	Documents to be submitted as a
				proof/declaration
				1. Statutory auditor certificate indicating that
				respondent is in DC, DR and NDR co-location
				services/dedicated hosting services/Iaas in India for
				three years as on 31.03.2022
				2. In case of consortium, all the related party shall submit experience certificate for three years for 5
				1
				different entities as on 31.03.2022
			l.	



4	Annexure-III: Response to the Eligibility Criteria	Point 2 in table under Clause 6.3 Annexure- III, Page 30	The respondent should have minimum three years of experience of providing DC/ DR and NDR co-location services/dedicated hosting services/IaaS in India for atleast 5 different entities as on 31.03.2022 Documents to be submitted as a proof/declaration Statutory auditor certificate indicating that respondent is in DC, DR and NDR co-location services/dedicated hosting services/Iaas in India for three years as on 31.03.2022	a) The respondent should have minimum three years of experience of providing DC/DR/NDR services on co-location basis/dedicated hosting basis/IaaS in India for atleast 5 different entities as on 31.03.2022 each having a minimum work order worth of Rs. 1 crore or above b) In case of consortium, all the related parties shall have minimum three years of providing related experience to 5 different entities as on 31.03.2022 as above. Documents to be submitted as a proof/declaration 1. Statutory auditor certificate indicating that respondent is in DC, DR and NDR co-location services/dedicated hosting services/Iaas in India for three years as on 31.03.2022 2. In case of consortium, all the related party shall submit experience certificate for three years for 5 different entities as on 31.03.2022
5	Eligibility Criteria	Point 6 in table under clause 5.1.1, Page 19	ISO 27001 (Mandatory) for the respondents DC, DR and NDR offered / proposed to Bank. The certification should be in-force. Documents to be submitted as a proof / declaration ISO Certification from Governing Body for the proposed DC, DR and NDR	ISO 27001 (Mandatory) for the respondents DC, DR and NDR offered / proposed to Bank. The certification should be in-force at the time of bid submission for RFP. Documents to be submitted as a proof / declaration ISO Certification from Governing Body for the proposed DC, DR and NDR, if available. Further, if not available, then bidder has to ensure that the same is available and in-force at the time of bid submission for RFP.



6	Annexure-III: Response to the Eligibility Criteria	Point 6 in table under Clause 6.3 Annexure- III, Page 31	ISO 27001 (Mandatory) for the respondents DC, DR and NDR offered / proposed to Bank. The certification should be in-force. Documents to be submitted as a proof / declaration ISO	ISO 27001 (Mandatory) for the respondents DC, DR and NDR offered / proposed to Bank. The certification should be in-force at the time of bid submission for RFP.
			Certification from Governing Body for the proposed DC, DR and NDR	Documents to be submitted as a proof / declaration ISO Certification from Governing Body for the proposed DC, DR and NDR, if available. Further, if not available, then bidder has to ensure that the same is available and in-force at the time of bid submission for RFP.
7	Appendix I	Point 2, Page 21	Facility should be owned by respondent or on lease with unexpired lease duration of at least 12 years as on date of the EOI. The site should be up and running and existing BFSI clients should be functional at proposed site.	Facility should be owned by respondent or on lease with unexpired lease duration of at least 10 years as on date of the EOI. The site should be up and running and existing banking clients should be functional at proposed site.
8	Colocation Model	Point 2, Clause 4.1, Page 16	The data centre to conform to all the requirements of a tier IV data centre	The data centre to conform to all the requirements of a tier III/IV data centre or equivalent
9	Dedicated Hosting Model	Point 5, Clause 4.2, Page 17	Entire Infra to be hosted in Tier IV equivalent Data Centre. Scope to remain the same as Colocated model above.	Entire Infra to be hosted in Tier III/IV or equivalent Data Centre. Scope to remain the same as Co-located model above.
10	Colocation Model	Point 1, Clause 4.1, Page 16	Under this model it is expected that NABARD will provide all the hardware and networking requirements which are to be hosted on a fully functional Tier IV equivalent date centre site for DC, DR and Near DR.	Under this model it is expected that NABARD will provide all the hardware and networking requirements which are to be hosted on a fully functional Tier III/IV or equivalent date centre site for DC, DR and Near DR.



11	Eligibility	Point 5 in table under clause	Criteria:	Criteria:
	Criteria	5.1.1, Page 19	The proposed Premise for hosting Bank's NDR should be at the same city as DC. DC, DR and NDR should be tier III/ IV compliant. Documents to be submitted as a proof/declaration : a) Supporting document - publicly available information of the proposed site along with an undertaking on a vendor letterhead, clearly mentioning that the all the Premises are complying with tier III/IV requirements. b) A valid certification copy from the authorized agency to be submitted. c) Undertaking / declaration on respondent letter head with the details of the proposed address duly attested, signed and stamped to be submitted.	should be at the same city as DC. DC, DR and NDR should be tier III/ IV compliant or equivalent. DC and DR shall be in different seismic zones preferably in II and III. Documents to be submitted as a proof/declaration : a) Supporting document - publicly available information of the proposed site along with an undertaking on a vendor letterhead, clearly mentioning that the all the Premises are complying with tier III/IV requirements or equivalent. b) A valid certification copy from the authorized agency to be submitted.



12 A	Annexure-III:	Point 5 in table under Clause	Criteria:	Criteria:
R	Annexure-III: Response to the Eligibility Criteria	9	The proposed Premise for hosting Bank's NDR should be at the same city as DC. DC, DR and NDR should be tier III/ IV compliant. Documents to be submitted as a proof/declaration : a) Supporting document - publicly available information of the proposed site along with an undertaking on a vendor letterhead, clearly mentioning that the all the Premises are complying with tier III/IV requirements. b) A valid certification copy from the authorized agency to be submitted. c) Undertaking / declaration on respondent letter head with the details of the proposed address duly attested, signed and stamped to be submitted.	The proposed Premise for hosting Bank's NDR should be at the same city as DC. DC, DR and NDR should be tier III/ IV compliant or equivalent. DC and DR shall be in different seismic zones preferably in II and III. Documents to be submitted as a proof/declaration: a) Supporting document - publicly available information of the proposed site along with an undertaking on a vendor letterhead, clearly mentioning that the all the Premises are complying with tier III/IV requirements or equivalent. b) A valid certification copy from the authorized agency to be submitted.



13	Introduction about the project	Clause 3.3, Page 14	NABARD is in the process of computerization of Primary Agriculture Credit Society (PACS) across the country. For this purpose, a separate ERP solution is being developed. The number of PACS to be computerized is in the approximate range of 63000. In order to host the proposed ERP solution and associated components, NABARD is proposing to explore the concept of establishment of new Data Centre, DR Site and near DR Site on Colocation/Dedicated Hosting/Iaas (Private / Sovereign Cloud) model (through private cloud or Sovereign cloud) on OLTP basis. It is envisaged that this infra shall be scalable to accommodate any other major projects in future.	NABARD is in the process of computerization of Primary Agriculture Credit Society (PACS) across the country. For this purpose, a separate ERP solution is being developed. The number of PACS to be computerized is in the approximate range of 83000. In order to host the proposed ERP solution and associated components, NABARD is proposing to explore the concept of establishment of new Data Centre, DR Site and Near DR (NDR) Site on Colocation/Dedicated Hosting/Iaas (Private / Sovereign/Hyperscaler Public Cloud) model on OLTP basis. It is envisaged that this infra shall be scalable to accommodate any other major projects in future.
14	Infrastructure as a Service (IaaS) model	Point I, Clause 4.3, Page 17	The model may include both Private Cloud as well as Sovereign Cloud as the case may be.	The model may include Private Cloud, Sovereign Cloud as well as Meity empanelled Hyperscaler Public Cloud as the case may be. However, the bidder shall ensure that the data along with the associated metadata stays within the country and comply with all the relevant regulations therein.
15	Eligibility Criteria	New clause	New clause	MSE/StartUp Exemption Documents to be submitted as a proof/declaration: MSE/StartUp Certificate for relevant services to be submitted

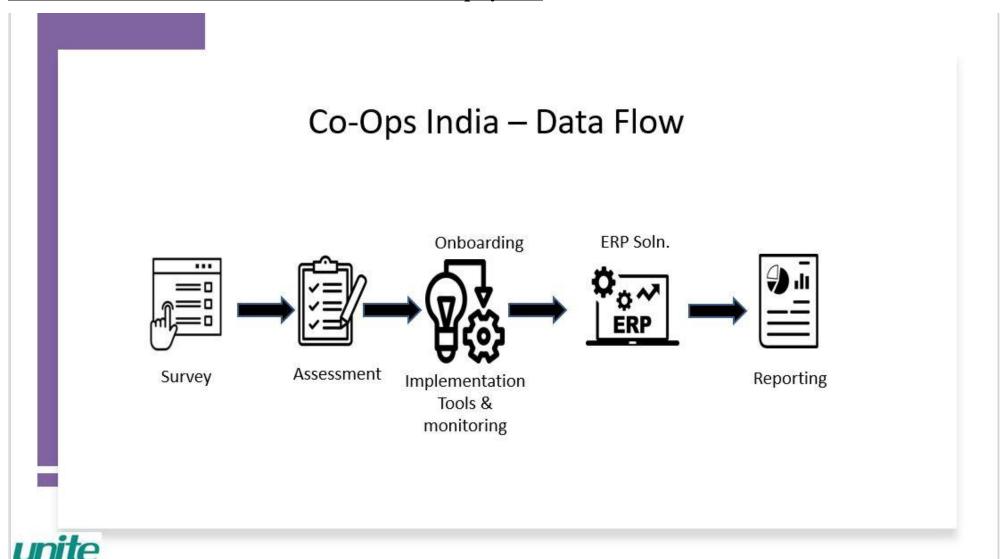


16	Annexure-III: Response to the Eligibility Criteria	New clause	New clause	MSE/StartUp Exemption Documents to be submitted as a proof/declaration: MSE/StartUp Certificate for relevant services to be submitted
17	Page 1	Page 1	Expression of Interest (EoI) for Setting up of new Data Centre, DR site and Near DR Site on Colocation/Dedicated Hosting/Infrastructure as a Service (IaaS) (Private / Sovereign Cloud) model	Expression of Interest (EoI) for Setting up of new Data Centre, DR site and Near DR Site on Colocation/Dedicated Hosting/Infrastructure as a Service (IaaS) (Private / Sovereign/ Hyperscaler Public Cloud) model
18	Critical Information	Point 4 and 5 of table in Page 6	Last date and time for submission of responses 29 March 2023, 05:00pm Date and Time for opening of responses 30 March 2023, 03:00pm	Last date and time for submission of responses 10 April 2023, 05:00pm Date and Time for opening of responses 11 April 2023, 03:00pm

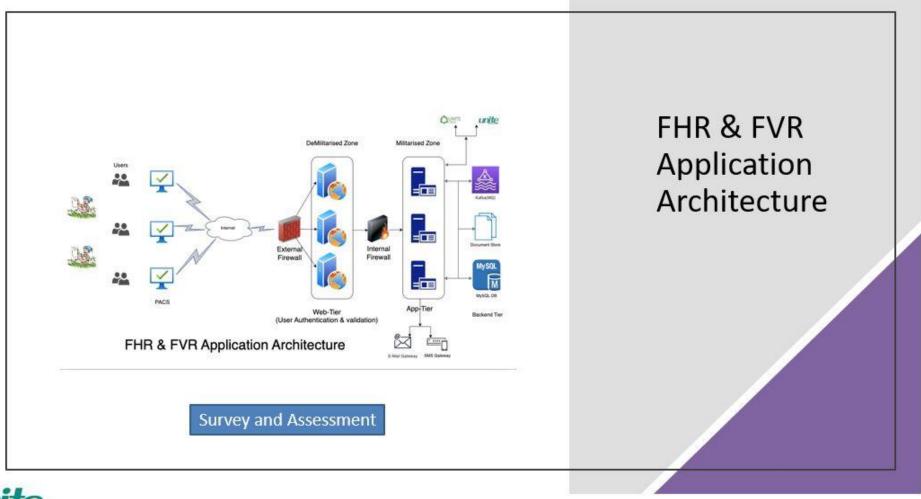


Technical Details of the Application and associated components

Indicative Reference Architecture for Data Flow and Deployment

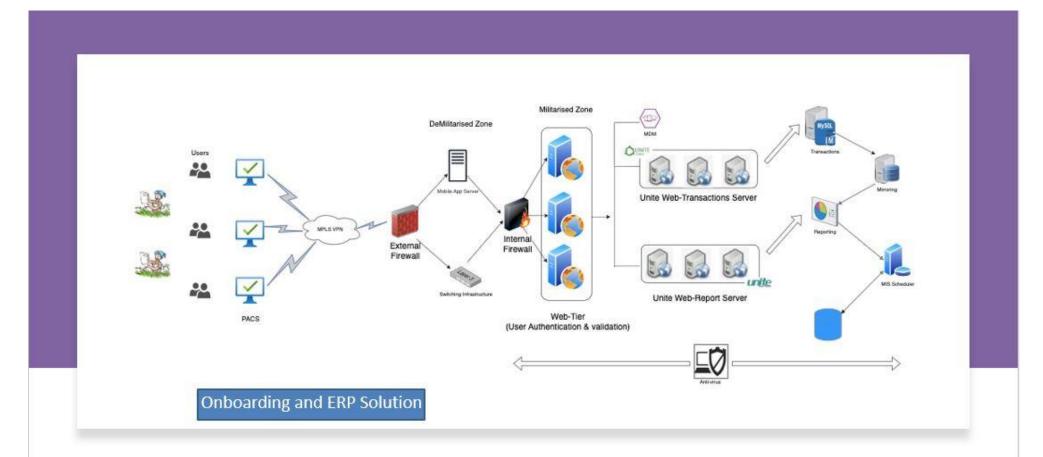












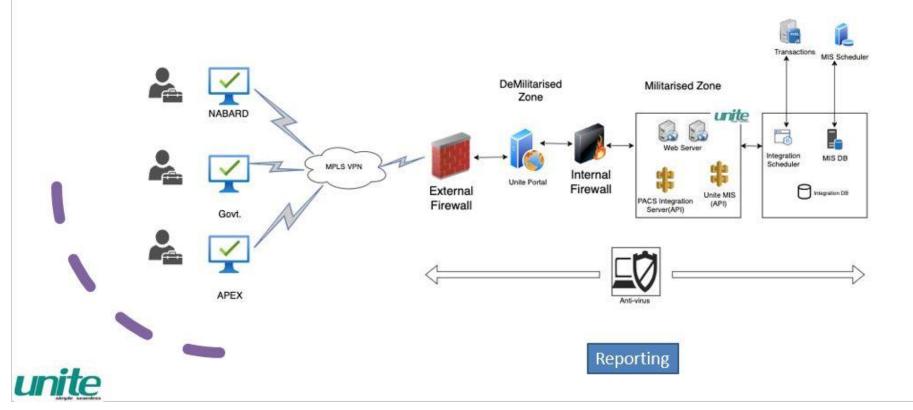
Unite ERP-Application Architecture (Access for PACS)



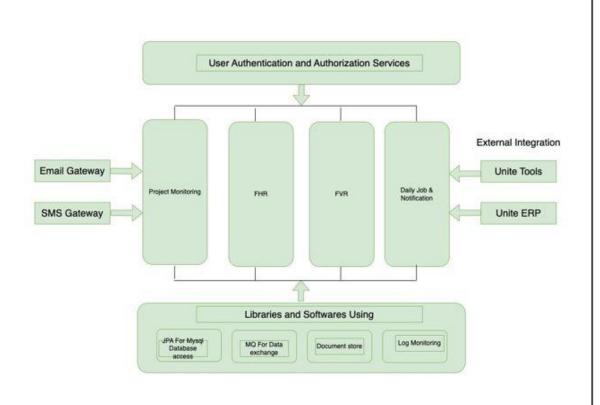




Unite ERP-Application Architecture (Access for NABARD)



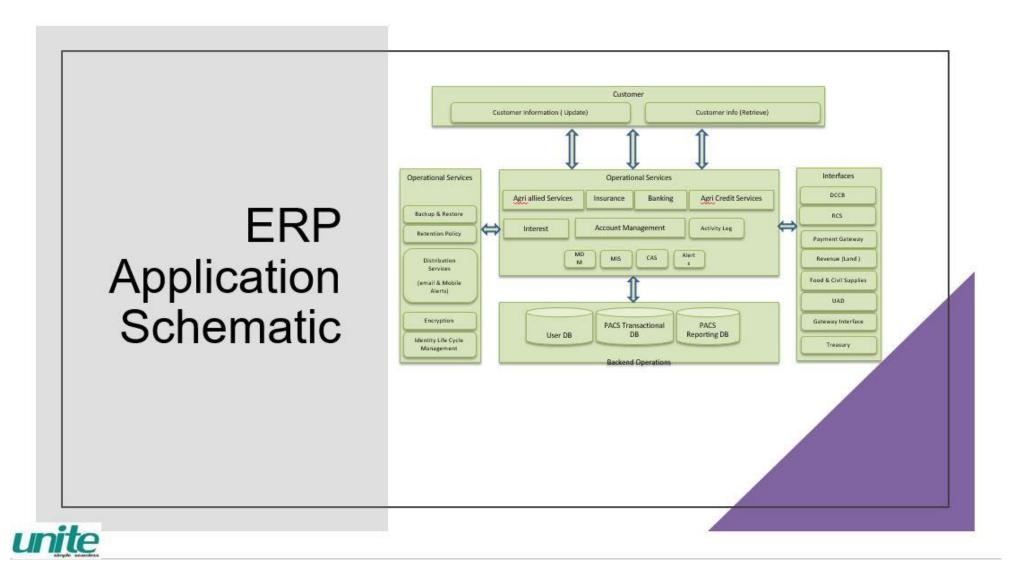














Indicative Tech Stack of the ERP Application

FHR FVR

S. No.	Name		
1	Middleware Server	. 4	Additional Software:
2	DB Server - MySQL	FHR/FVR	Ubuntu - 22.4 (Operating System)
3	OpenkM	FHR	Java 1.8
4	Kafka		Tomcat 8.5.31
			MySql Server - 8.0
			Mysql Workbench - 8.0
			Kafka - 2.132.7.0 (Messaging Queue)
			OpenKM - 6.3.0 (Document Storage)



Unite ERP

S. No.	Name		
1	App Servever		Additional Software:
2	Webserver	ERP	Ubuntu - 22.4 (Operating System)
3	DB Server (MySQL)	UNITE	Apache/2.4.52 (Ubuntu)
4	MIS DB Server	ND	MySql Server - 8.0
5	Report DB Server		Mysql Workbench - 8.0
			dotnet-runtime 7
			ASP.NET Core Runtime 7+



Indicative Sizing of 54000 PACS for each individual site

	vCPU	RAM(GB)	Storage(TB)
FHR/FVR	144	1152	24
Learning Portal	96	288	14
Unite ERP	2280	9752	213
Unite Portal	420	1920	60
Capture Tools	2028	8256	129

4068	21368	440
4908	21308	440

^{*} The above indicated sizing may be taken as reference and further extrapolated by the respective bidders to the tune of 83000 PACS to be computerized and hosted. The above mentioned sizing is indicative in nature for approximate calculation purpose (for rack, power, STS etc.) in order to arrive at the costing and does not indicate the exact sizing.